

Abbreviated CV, Arne Melchior (March 2011)

- Arne Melchior, born 1953, Norwegian citizen, married, three sons, current address: Hjortevn. 2, N-0852 Oslo, Norway. Phone 47+22567014, mobile 47+99791209.
- Office address: Norwegian Institute of International Affairs, P.O.Box 8159 Dep., N-0033 Oslo, Norway. Phone 47+22994038 (direct), 47+22994000 (operator), fax 47+22362182, e-mail: arne.melchior@nupi.no
- Current position: Senior Research Fellow, Department for International Economics, NUPI.

Education:

- 1997: Dr. Polit., Dept. of Economics, University of Oslo. Thesis: On the Economics of Market Access and International Economic Integration.
- 1990: Cand. Polit., economics, University of Bergen. Main sub-disciplines: Economics, sociology, philosophy.
- 1981: Certificate of Advanced European Studies, Brügge, Belgium, specialisation: International economics.

Professional experience

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| 1989-- | NUPI, currently Senior Research Fellow; former positions: Research associate 1989-92, Head of Department 1992-2005 and 2006-7, Assistant Director 1997-2000. |
| 1987-1988 | Research Assistant, the Norwegian Fund for Market and Distribution Research |
| 1981-1987 | Norwegian Ministry of Trade and Shipping. Positions as Executive Officer, Senior Executive Officer and Head of Division. Area of work: International trade policy, trade negotiations. Main topics: Bilateral and multilateral negotiations under the MFA/GATT Agreement on textiles. Import policies in general. Trade with developing countries. Sanctions against South Africa. |
| 1978-1980 | Part-time work as desk staff in the newspaper Dagbladet and a one-year assignment in 1978/79 as editor of the national Norwegian student newspaper Studentforum. |
| 1976-- | Teaching at various universities (part-time assignments), including master-level courses in international trade at the University of Oslo (2002-4), Kiev (Mohyla Academy/ Kyiv School of Economics/ EERC, 2005-11) and University of Tromsø (2006-7). Also teaching in statistics (University of Bergen), and regular assignments on supervision and grading. 1986-96: Teaching the techniques of bilateral international negotiations for public servants and trainees for the Norwegian diplomatic services. |
| 1987-- | Various consultancy and advisory projects, including for national ministries and international institutions such as the World Bank, FAO, OECD, ITC, EERC-Russia. At the Norwegian Research Council: Member (2001-2004) and Head (2004-8) of the program board of "Development Paths in the South"; a large research program in the development area. 2011: Member of Expert Advisory Group for the INDNOR Programme. |
| Continuously | Extensive experience in project management, media, seminar presentations. |

Selected publications

Note E=publications in English; N=in Norwegian. For more see www.nupi.no.

- E East-West Integration: A Geographical Economics Approach, forthcoming in Dabrowski, M. and Maliszewska (eds.), EU Eastern Neighborhood. Economic Potential and Future Development, forthcoming, Springer Verlag, 2011.
- E International inequality and the potential bias of PPP data, forthcoming 2011.
- E Explaining International Price Differences: Balassa-Samuelson and beyond, forthcoming 2011.
- N Fattigdom, vekst og ulikhet i India og Kina, *Hvor hender det?* nr. 18/2011, www.nupi.no.
- E Globalisation, Domestic Market Integration, and the Regional Disparities of India, Oslo: Norwegian Institute of International Affairs, Working Paper No. 780, 2010 available at <http://english.nupi.no/Publications/Working-Papers/2010>.
- E Globalisation and the Provinces of China: The Role of Domestic Versus International Trade Integration, *Journal of Chinese Economic and Business Studies* 8(3): 227-252, 2010.
- E (with Åshild Johnsen and Christopher Stevens) Services and Development: the Scope for Special and Differential Treatment in the GATS, NUPI Report, 2010.
- E (with Jinghai Zheng and Åshild Johnsen) Trade barriers and export potential: Gravity estimates for Norway's exports, paper to the Ministry of Trade and Industry, 2009, available at <http://www.regjeringen.no/nb/dep/nhd/tema/handelsavtaler/faglige-artikler-om-handelsavtaler.html?id=456347>
- E Europe's recent transition: Growth, convergence and regional disparities" CASE Network E-brief 5/2009, Warsaw, May 2009.
- E East-West Integration and the Economic Geography of Europe, Warsaw: CASE Studies and Analyses No. 379/ 2009. Also as NUPI Working Paper No. 750/2008.
- E European Integration and Domestic Regions. A Numerical Simulation Analysis, Warsaw: CASE Studies and Analyses No. 378/ 2009. Also as NUPI Working Paper No. 749/2008.
- E Regional Inequality and Convergence in Europe, 1995-2005, Warsaw: CASE Studies and Analyses No. 374/ 2008. Also as NUPI Working Paper No. 748/2008.
- E Aid for Trade and the Post-Washington Confusion, paper written for the Norwegian Ministry of Foreign Affairs/ NORAD, published as NUPI Paper No. 715, January 2007.
- E The Most and the Least Favoured Nations: Norway's Trade Policy in Perspective, *The World Economy* 29(10): 1329-46, October 2006.
- E Micro-dynamics of international trade: Evidence from seafood exports. Chapter 7, pp. 168-189 in Asche, F. (ed.), 2006, *Primary Industries Facing Global Markets*, Universitetsforlaget.
- E The future of Norway's GSP system, NUPI Paper No. 680b, 2005. Also Norwegian version: Norges tollpreferanser for import fra utviklingsland, NUPI Paper No. 680a, 2005.
- E Trade policy differentiation between developing countries under GSP schemes, NUPI Paper No. 685, 2005.
- E North-South Trade and Wages with Complete Specialisation: Modifying the Stolper-Samuelson Relationship, NUPI Working Paper No. 666, 2004.
- N Norway, EFTA and the global race for free trade agreements, *Internasjonal Politikk* No. 1/2004.
- E A Global Race for Free Trade Agreements: From the Most to the Least Favoured Nation Treatment? NUPI Working Paper No. 653, 2003.
- N Internationalisation of the information technology industries: Myths and facts, pp. 56-79 in H. Godø (ed.), *ICT after the dot-com-bubble*, Gyldendal akademisk, 2003.

- E Sunk Costs in the Exporting Activity: Implications for International Trade and Specialisation, Norwegian Institute of International Affairs, Working Paper No. 634, 2002.
- E Global Inequality: Perceptions, Facts and Unresolved Issues, *World Economics* 2(3): 87-108, 2001.
- E Global Income Distribution 1965-98: Convergence and Marginalisation (with Kjetil Telle), *Forum for Development Studies* 1/2001.
- E Globalisation and industrial location: The impact of trade policy when geography matters. NUPI Working Paper No. 608/ 2000.
- E Globalisation and inequality – world income distribution and living standards, 1960-1998. Oslo: Royal Norwegian Ministry of Foreign Affairs, Report 6b/2000, with K. Telle and H. Wiig.
- E Globalisation and labour standards: A look at East Asia. *Internasjonal Politikk* 57/3 (1999): 295-321.
- N Melchior, A. and Victor D. Norman (eds.), From GATT to WTO. Trade Policy Challenges at the 50th Anniversary of GATT, Oslo: NUPI 1998, ISBN 82-7002-060-5.
- N Regional trade blocs – a threat to the global trading system?, pp. 88-114 in Melchior, A. and Victor D. Norman (ed.), From GATT to WTO – trade policy challenges at the 50th anniversary of GATT, Oslo: NUPI 1998.
- E Fagerberg, J., Lundberg, L., Hansson, P. og Melchior, A. (eds.) (1997): Technology and international trade. Cheltenham UK/Brookfield US: Edward Elgar. ISBN 1 85898 528 5.
- E New theory and evidence on the standard good hypothesis, pp. 75-90 in Fagerberg, J., Lundberg, L., Hansson, P. og Melchior, A. (ed.) (1997): Technology and international trade. Cheltenham UK/Brookfield US: Edward Elgar.
- E Regionalisation in Asia - theoretical and empirical aspects. Pp. 118-128 in Knudsen, O.F. (ed.) (1997), Regionalism and regional cooperation. Oslo: NUPI, ISBN 82-7002-053-2.
- E Grimsrud, B. and Melchior, A. (eds.) (1997), Child labour and international trade policy. Oslo: Fafo/NUPI, ISBN 82-7422-198-2.
- E The Norwegian miracle: Norway's trade with East and South East Asia 1976-96. Pp. 353-376 in *Internasjonal Politikk* No. 3/97.
- E Bingen, J. and Melchior, A. (eds.) (1997): Multi-speed Europe – Consequences for Norway. Oslo: NUPI/Europa-Programmet. ISBN 82 91165 12 2.
- E On the economics of market access and international economic integration, Ph.D. dissertation, Dept. of Economics, University of Oslo. Submitted September 1996, published in the series “Økonomiske Doktoravhandling” (Ph.D. Dissertations in Economics) No. 36/97. xv+317 p.
- E Developing country trade, regionalisation and discrimination. Perspectives after the Uruguay Round, *Internasjonal Politikk* 4/94, 515-534.
- E Helping your industry at the greatest cost: The story of Norwegian textile quotas. Oslo: NUPI report No. 171/1993, 100p.
- E The microeconomics of 1992: What the Cecchini report failed to settle. Pp. 198-220 i Fagerberg, J. og Lundberg, L.: *European Economic Integration: A Nordic Perspective*. Avebury, 1993.
- N EEA – a cuckoo in EFTA's nest? Norway and the negotiations on the European Economic Area. Oslo: *Norsk Utenrikspolitisk Årbok 1990*, June 1991, pp. 11-40.
- N Foreign trade with imperfect competition: Models for the impact of 1992. *Nordic Journal of Political Economy* 25/26, 1990, 81-100.